



Stelling salutes Fujitsu's hat-trick heroes

Industry Awards Special

Sky Sports Soccer Saturday legend Jeff Stelling has witnessed his fair share of hat-tricks over the years, but none quite like the one Fujitsu managed in Manchester recently.

Stelling hosted the National ACR & Heat Pump Awards at the Midland Hotel and saw us kick-off the new year in style as we swept the board in the air conditioning categories and brought three trophies back to Elstree.

Fujitsu General Air Conditioning UK Technical Manager, Martyn Ives and Marketing Co-ordinator, Kelly Bullivant were first up to the stage, when Fujitsu was revealed as the winner of the ACR Ancillary Product of the Year for the latest version of the Engineer Integration Tool. The judges recognised the tool's ability to simplify more complex systems across the full range of Fujitsu air conditioning products.



Technical Manager Martyn Ives & Marketing Co-ordinator Kelly Bullivant collecting the ACR Ancillary of the year award.

It's particularly rewarding to see recognition for the work that goes on behind the scenes to make life easier for the people who work with our equipment.

Following a few celebratory drinks over dinner, the night got even better when the Airstage JIII-L VRF Outdoor Unit took the prestigious ACR Product of the Year trophy. Martyn made a swift return to the spotlight alongside Fujitsu General Air Conditioning UK Chief Operating Officer Ian Carroll, as the 400-strong audience heard details of our revolutionary horizontal discharge heat pump's power, with a 50kW capacity from a "Mini VRF" chassis. The compact size makes for easier installation and reduces the load placed upon a roof, proving the old adage that the best things come in small packages!



Chief Operating Officer Ian Carrol & Technical Manager Martyn Ives collecting the ACR Product of the Year from ACR Journal Editor David Todd.

The icing on the cake came with the news that the conversion of London's landmark Art Deco Hoover Building into 66 luxury apartments had been chosen as ACR Project of the Year. The building's grade II listing presented a series of challenges, not least that the solution needed to provide all the advantages of premium climate control and remain pretty much invisible. Thankfully, our Compact J-IIS VRF was the perfect fit, and this time Martyn was joined on stage by National Distribution Manager Nick Wilks, Distribution Accounts Manager, Gary Stanley along with Customer Services Administrators, Trevyn Holland and Isabelle Vin d'Arc to collect the award.



Customer Services Administrator Isabelle Vin d'Arc, National Distribution Manager, Nick Wilks, Customer Services Administrator, Trevyn Holland, Technical Manager Martyn Ives & Distribution Accounts Manager, Gary Stanley collect the ACR Project of the Year award.

Reflecting on a remarkable achievement, Ian Carroll said: "It was a great night and I couldn't have been more proud of the whole team. It was the perfect way to start a new year - and a new decade and this has given everyone a big lift as we prepare to reach the next level.

"Of course, we already knew how good our people and products are, but to receive this sort of industry recognition is quite special."

**ACR Ancillary
Product of the Year**

**Engineer
Integration Tool**

**ACR Product
of the Year**

**Airstage JIII-L
VRF**

**ACR Project
of the Year**

**The Hoover
Building**

Fujitsu Air Conditioning (UK) is part of the Fujitsu Group, one of the best known and most successful engineering and electronics organisations in the world. Fujitsu Air Conditioning is a world leading provider of innovative, reliable and energy efficient air conditioning products.