

## Project

**Name**  
Bloom Cape Cod

**Location**  
Warminster, PA

**Completion Date**  
January 10, 2014

## The Team

**HVAC Contractor**  
O'Brien HVAC services

**HVAC Distributor**  
APR Supply

## Fujitsu Equipment

- (2) AGU9RLFF Floor Mounts
- (2) AOU9RLFF Outdoor Units
- (1) AOU18RLFFCD Outdoor Unit
- (1) ARU18RLF Slim Duct
- (1) ASU12RLS2 Wall Mount
- (1) AOU12RLS2 Outdoor Unit



## All Objectives Met

The Cape cod in Warminster was built in the 1950s. The original house is 1,200 sq. ft. with a brand new 250 sq. ft. addition built off the back for the kids play room. The entire house has been freshly painted and all windows have been replaced. The perfect cozy home.

### Design Challenge

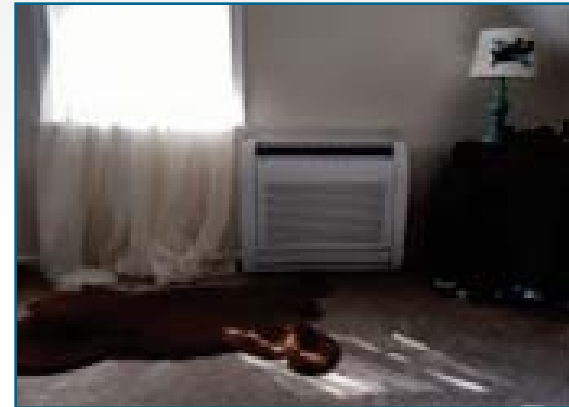
The homeowner was sick and tired of paying costly oil bills. With winter setting in, they found O'Brien HVAC services on Fujitsu's website and called them to come and take care of all their comfort needs. Being that it was a Cape Cod built in the 1950's it was never designed for ductwork.

### Solution

Gary O'Brien, Owner of O'Brien HVAC, and the customer sat down and went over all of Fujitsu's options. They decided with the limited amount of wall space in the upstairs and the introduction of a super efficient unit they'd go with the Fujitsu floor mounted single zone units in each bedroom. On the first floor they used the versatile slim duct single zone coupled with custom duct work to do the kitchen, living room, bedroom, and sitting room. With the completion of the addition, they decided to go with the wall mounted 12RLS2.

### Results

The customer was very satisfied with the new Fujitsu heating and air-conditioning products, specifically the ability to adjust temperature in each room independently with two little ones in the home. Also, the added



*A combination of floor mounts (above), a wall mount (below) and a slim duct unit (not shown) were the perfect indoor unit styles for these homeowners.*



bonus of not having to worry about filling the dirty, stinky oil tank that sat in the basement for all these years.

### Customer Testimonial

Homeowner Ken Bloom stated, "Gary and crew did a great job. Very professional and respectful. He went out of his way to ensure that everything was done just right and that the systems fit aesthetically to the surroundings of the house. Strongly recommend."